

BUY-SIDE INSIGHTS

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General information

Each Buy-side Insight sheet has the following components:

- the investment recommendation and the target price which can be found at the top of the sheet.
- a description of the relevant company's activities,
- The closing price of the share and the relevant time and date of that closing price
- a graph depicting the evolution of the company's share price
- an opinion of the author (financial analyst) on the strengths and weaknesses of the relevant company,
- the financial results of the company as published in its annual reports or press releases.
- the opinion section which gives the motivation for the investment recommendation. In this section, the financial analyst comments on the current situation and, more importantly, on the forecasted future developments within the relevant company,
- as the case may be, comments on trends within the sector(s) or region(s) in which the company operates
- The date and time of production and the date and time of dissemination (which coincide because dissemination is done through a semi-automated process)
- An overview of the changes in the recommendation and/or the target price in the last 12 months
- Productscore

Sources and reliability of sources

The information in the Buy-Side Insights is taken from the following sources:

- Share price graph: Eikon Refinitiv Datastream
- Breakdown of company revenue: company press releases
- Strategy and activities: company websites and Eikon Refinitiv
- Price target and recommendation: financial analyst

KBC Securities Global Equities' Department avoids unreliable sources or information that conflicts with other sources.

Methodology

Valuation and rating methodologies used in Buy-Side Insights include but are not limited to:

- Discounted Cash Flow (DCF) analysis
- Comparable Company Analysis (peer group multiples)
- Sum-of-the-parts valuation
- Asset-based valuation

Each Buy-side Insight includes a description of the valuation approach and the assumptions used. These may change over time in response to market or company-specific developments.

The concepts of buy, hold, sell explained

BUY	The analyst expects the price of the stock to increase by at least 10% over the next six months.
HOLD	The analyst expects the price of the stock to increase between 0% and 10% over the next six months
SELL	The analyst expects the price of the stock to fall over the next six months.

Investment time scale

Buy-side Insights reflect how the stock is expected to perform during the next six months (following the production date).

Risks associated with equity investments

Investing in an individual share constitutes one of the biggest investment risks without any form of diversification being introduced. Any investment in shares (or other financial instruments) should be tailored to the investor's risk profile (highly defensive, defensive, dynamic or highly dynamic). Investors should try to achieve a spread among the various asset categories (equities, bonds, real estate, alternative investments and cash) and over different regions and sectors that is adequate and appropriate for their risk profile. Past performance is not a guide for future performance of a share. The suitability or appropriateness of a share that is the subject of a Buy-side Insight will depend on the recipient's individual circumstances and risk appetite. Inexperienced investors should seek independent professional advice before making an investment decision.

Product score

KBC Bank NV has developed the product score in order to be able to compare the various savings and investment products. KBC calculates a score for each savings and investment product in the same way. This way you know whether a product has a more defensive or a more dynamic character. KBC expresses this in a number from 1 to 7.

Disclosures

The Buy-side Insights are produced in accordance with Articles 20 and 21 of the Market Abuse Regulation (EU) No 596/2014 and the MAR Delegated Regulation (EU) 2016/958. This legislation requires that the Buy-side Insights also disclose certain information relating to their objective presentation as well as information relating to interests and conflicts of interest of the authors and/or KBC Securities NV as producer. When this information is disproportionate in relation to the length or the form of the investment recommendation, it can also be shared by including a reference to the location where the information can be directly and easily accessed (such as, e.g., a webpage).

History of recommendations

The 12 months history of recommendations in respect of a given share can be found in the Buy-Side Insight covering that share. This history includes the recommendation, date of issuance, and target price, if applicable.

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KBC Securities NV may hold, directly or indirectly, a significant share ($\geq 0,5\%$) of the total issued share capital of the companies that are covered by its Buy-Side Insights. Where this is the case this will be indicated in the important information section of the Buy-Side Insight.

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Information on the shareholders of the KBC group can be found on www.kbc.com/en/investor-relations/shareholder-information/shareholder-structure.html

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- Acting as lead manager or co-lead manager in any publicly disclosed offering of financial instruments by one or more of the companies mentioned in the Buy-side Insights,
- Corporate finance services

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Rating distribution

Stock rating	% of covered universe	% of covered universe where other services (of the type set out above) were given to the issuers in the last year:
Buy	51%	
Sell	37%	
Hold	12%	

Analyst independence

All analysts involved in the preparation of Buy-side Insights operate independently from the investment and trading decisions of KBC Securities NV and are subject to internal guidelines to ensure the integrity of their views.

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- Maintenance of physical barriers and information barriers around the Global Equities Department of KBC Securities NV.
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Competent supervisor

The competent supervisory authority in relation to the Buy-side Insights is:

Financial Services and Markets Authority (FSMA)

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